

**SKiM**

**Strengthening Knowledge Management  
for Greater Development Effectiveness  
in the Near East, North Africa,  
Central Asia and Europe**



# SKiM 2021 Steering Committee Meeting

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**CIHEAM Bari -Italy**

**15<sup>h</sup> December 2021**



**Procasur**





CIHEAM  
BARI

# CIHEAM BARI: MEDITERRANEAN AGRONOMIC INSTITUTE OF BARI

KNOWLEDGE  
UNIT: YOUTH  
EMPLOYMENT  
AND  
INNOVATION



Damiano  
Petruzzella &  
Jocelyne Jawhar

# CIHEAM Bari SKiM ACTIVITIES

## ACHIEVED

1.3. **Writershop in Morocco** to develop capacity development and innovation plans for each selected organization (**Rabat- 2019**)

### 2.1. **Moldova training course:**

Knowledge management and capacity development best practice: Valorization and transfer of research results (online June **2020**)

2.1. **Sudan training courses** in knowledge management and capacity development best practice (**CIHEAM Bari- Sept.2021**)

## To be Scheduled

2.1. Morocco training courses in knowledge management and capacity development best practice



# 2019 KM ACTIVITIES WRITESHOP & INNOVATION PLAN



## CONTENTS

### PART I – Basic introduction to Knowledge management

#### Introduction

1. What is knowledge?
2. What is knowledge management?
3. What is Knowledge management framework?
  1. KM processes
    - 3.1.1. Knowledge discovery and detection
    - 3.1.2 Knowledge acquisition & creation
    - 3.1.3. Knowledge storage
    - 3.1.4. Knowledge sharing/transfer
  1. KM technologies
  2. People
  3. Management & leadership
  4. Strategy/Culture
1. What are the barriers to KM?
2. Why to adopt knowledge management?

### PART II Co-design of the innovation plan for knowledge management and capacity building

#### Objective

#### Methodology

#### Worksheets

### PART III Partners Feedback: current status, solutions (policies, tools, skills)



## Capacity Development and Innovation plan for knowledge management

Jocelyne JAWHAR and Damiano PETRUZZELLA, CIHEAM Bari

**Prepared by:**  
The Centre International de Hautes Etudes Agronomiques Méditerranéennes- Bari

**Project:**  
Strengthening Knowledge Management for Greater Development Effectiveness in the Near East,  
North Africa, Central Asia and Europe

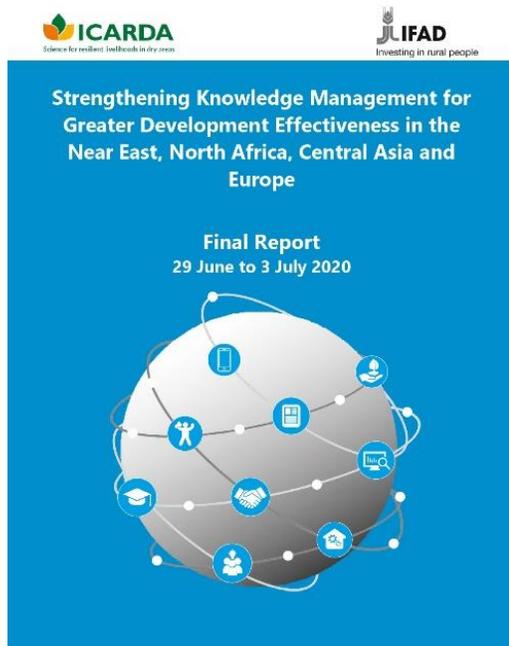


# 2020 KM Activities

## MOLDOVA TRAINING & FOLLOW-UPS



### 2.1. Moldova training course Valorization and transfer of research results (online)



OPEN ACCESS COURSE 2020 SKIM LEARNING WEEK KNOWLEDGE MANAGEMENT AND CAPACITY DEVELOPMENT BEST PRACTICE: VALORIZATION AND TRANSFER OF RESEARCH RESULTS

Organized by: CIHEAM Bari

Funded by: International Fund for Agricultural Development – IFAD

Partner: International Center for Agricultural Research in the Dry Areas – ICARDA

Overview

In the frame of IFAD funded SKIM Project (<https://mel.cgiar.org/projects/skim>), CIHEAM Bari, in collaboration with ICARDA and with the Food and Agriculture Organization of the United Nations (FAO), organized a virtual one-week

<https://mip.iamb.it/index.php/training/>



Component 2: Capacity development and knowledge systematization



# KM Capacity Development Trainings/Gaps Targeted in 2020

**SKiM learning week**  
**30 June -3 July**

**on demand**

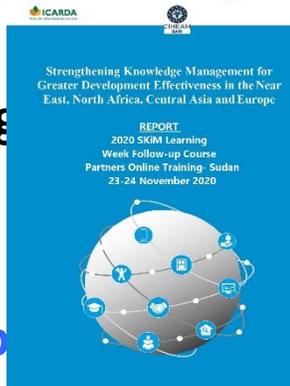
- 
- Verify and confirm the demand
  - Develop content
  - Identify and prepare audience (briefing)
  - Deliver training
  - Deliver report and training material

## Sudan Follow-up

«Information and knowledge transfer: org  
design and delivery»

**23-24 November**

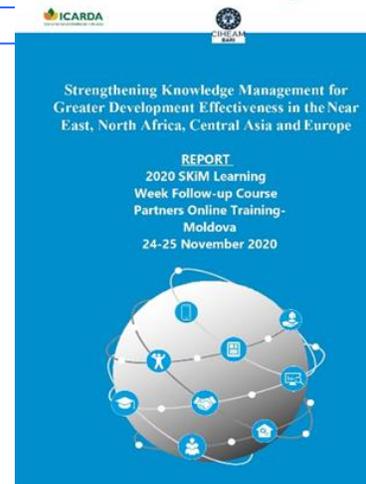
...strengthened human and institutional cap  
manage the systematization of good practices



## Moldova Follow-up

“Facilitating the entrepreneurs’  
journey”

**24-25 November**



**THEMATIC AREA**

**Financial inclusion of rural women and youth**

# 2021 KM Activities- SUDAN TRAINING

## Knowledge and Innovation Transfer through Technology Transfer Offices (TTOs):

Enhancement of cooperation & collaboration among academic/research organizations and private profit/non-profit sector to strengthen socio-economic development efforts

### ❑ Module 1

Introduction to Technology Transfer Offices: roles, activities & responsibilities

### ❑ Module 2

Introduction to TTO's first pillar: Entrepreneurship support (start-ups and spin-off creation)

### ❑ Module 3

Introduction to TTO's second pillar: cooperation with universities and the business system

### ❑ Module 4

Introduction to TTO's third pillar: Intellectual property's management

<https://mip.iamb.it/index.php/training-sudan/>





Cooperazione Italiana  
Ministero degli Affari Esteri  
e della Cooperazione Internazionale



PRICE  
- Technology  
- IP  
- Access  
- Other

After a round of meeting (negotiation) between:  
• Company and Researchers (10 weeks)  
• Company, researchers and IT manager (10 weeks)  
• All the three main groups will have to agree on the following terms of the future deal (10 weeks):  
• Value of the contract (amount)  
• Management of foreground IP with particular reference to:  
• Property of the right  
• Access conditions for the company to use the rights, in the case the savings partially or completely to the University, comprising price to be paid if applicable  
• Access rights to the Background IP with particular reference to:  
• Selling or license  
• Price/royalties  
• Any other term which you deem to be relevant and decided to negotiate

DELIVERABLE

Minutes of the meeting

After a round of meeting (negotiation) between:  
• Company and Researchers (10 weeks)  
• Company, researchers and IT manager (10 weeks)  
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ALLARME INCENDIO











OF SHAREHOLDING  
IT AP  
FOR  
AND  
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AGE

Quantis PR  
Rak  
Qatar



# Proposed 2022 TRAINING

**SKIM**  
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## 2.1. Morocco training course in knowledge management and capacity development best practice

WHERE ?



MOLDOVA?

WHEN?



STARTING FROM MAY- JUNE

WHAT ?



TOPICS TO BE PROPOSED

# SKIM

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# Thank You

