



Technologies for African  
Agricultural Transformation



Science for resilient livelihoods in dry areas

**Training of Trainers**  
**Entrepreneurship Skills development**  
**Debre Berhan District, Amhara Regional State**  
**December 31, 2018 - January 2, 2019**

**Program**

**Training Objective**

The TOT training is designed to enable training participants of the project partners to:

- Familiarize themselves with fundamental entrepreneurial skills such that they can support target group (entrepreneurs),
- Enable participants, understand, learn and practice business model of the project
- Understand the basic terms of business and business plan development
- Familiarize themselves with entrepreneurial behaviours to start and run sound Business

Day One					
Time		Title	Facilitator	Materials required	Remark
9:00 am	9:15 am	Registration	Team		
9:15 am	9:25 am	Welcoming Remark	organizer		
9:25 am	9:40 am	Team formation and ice breaking	Tewelde		Dynamic and random
9:40 am	10:40 am	Attitude - the success mindset	Esayas	Balloon, Nick Video, Carrot, ...	
10:40 am	11:00 am	<b>Tea Break</b>			
11:00 pm	12:30 pm	Change -the success process	Esayas	Story of Eagle	
12:30 am	1:30 pm	<b>Lunch</b>			
1:30 am	2:30 am	Introduction to entrepreneurship	Tewelde		Habits explained
2:30 pm	3:00 pm	Exercise - Know the traits	Tewelde	Printed Traits/color paper	printed papers displaying entrepreneurial characters
3:00 pm	3:15 pm	<b>Tea Break</b>			

3:15 PM	4:30 PM	The power of Goal setting	Tewelde	Kids Goal video	
4:30 pm	5:00 pm	Discussion	Team	Music - disturbance	
<b>Day Two</b>					
<b>Time</b>		<b>Title</b>	<b>Facilitator</b>	<b>Materials required</b>	<b>Remark</b>
8:30 am	8:45 am	Recap	Esayas		
8:45 AM	9:15 AM	Opportunity seeking	Esayas		
9:15 AM	9:30 AM	Exercise & discussion		Flip chart/A4 Papers	
9:30	10:30 AM	Risk taking - The difference Maker	Tewelde	Balls, bucket	Risk Taking exercise
10:30 am	10:45 am	Discussion			
10:45 am	11:00 am	<b>Tea break</b>			
11:00 am	12:15 am	Team work - Public Victory	Tewelde		Team Game and process
12:15 am	12:30 am	Group Discussion	Esayas		
12:30 pm	2:00 pm	<b>Lunch Break</b>			
2:00 pm	3:30 pm	Planning - The Choice and Decision	Tewelde	Flip chart/A4 Papers	Boat Building/optional
3:30 pm	3:45 pm	<b>Tea break</b>			
3:45 PM	5:00 PM	Persistence and determination & Exercise	Tewelde	Printed puzzel/color paper	Persistence Game
<b>Day three</b>					
<b>Time</b>		<b>Title</b>	<b>Facilitator</b>	<b>Materials required</b>	<b>Remark</b>
9:00 am	9:15 am	Recap	Tewelde		
9:15 am	10:45 am	Introduction to Business Model	Esayas		
10:45 am	11:00 am	<b>Tea break</b>			
11:00 am	12:15 am	Exercise on Business Model Design	Esayas	Flip Chart	Team exercise
12:30 pm	2:00 pm	<b>Lunch Break</b>			
2:00 pm	4:15 pm	Group Presentation on Business Model	Esayas		Team exercise
3:15 pm	3:30 pm	<b>Tea break</b>			
3:30 PM	4:00PM	Wrap Up and Evaluation	Team	Flip Chart	

## List of Participants for Entrepreneurship Training of Trainers

#	Name	Sex	Site	Organisation	Position	Tel no.
1	Meseret Bekele	Female	Bonga	Females and Children	Females Capacity Building Expert	0913579312
2	Kochito Yebo	Male	Bonga	Livestock Agency	Animal Production Expert	0932010996
3	Melse Wodajo	Male	Bonga	Youth and Sport	Job Creation Expert	0911982461
4	Mulgeta Wolde	Male	Bonga	Cooperative Office	Cooperatives Capacity Building Expert	
5	Zelalem Abate	Male	Bonga	Bonga ARC	Researcher and CBBP Coordinator	0910006864
6	Muluken Zeleke	Male	Bonga	Bonga ARC	Researcher and Livestock Research Director	0916286233
7	Tesfaye Tadesse	Male	Horro	Bako ARC	Researcher	0947113402
8	Nemomsa Firdissa	Male	Horro	Livestock Agency	Horro District Livestock Agency Representative	0917842078
9	Geleta Mosissa	Male	Horro	Cooperative Office	Horro District Cooperative Deve't Expert	
10	Kifle Degefa	Male	Horro	Bako ARC	Researcher- Socioeconomics	
11	Tesfaye Neme	Male	Horro	Livestock Agency	Horro District Development Agent	
12	Abdi Fufa	Male	Horro	Livestock Agency	Horro District Veterinary Assistant	
13	Asfaw Bisrat	Male	Menz	Debreberhan ARC	Assistance Researcher II	0911115029
14	Tesfa Getachew	Male	Menz	Debreberhan ARC	Assistance Researcher I	0948304606
15	Girmish Tsigemelak	Male	Menz	TVT and Enterprise/Job Creation	Menz Mama District Awareness Creation Officer	0912458951/ 0915557626
16	Adefrs W/meskel	Male	Menz	Livestock Agency	Menz Mama District Animal product expert	0921131078

17	Samuel Kebede	Male	Menz	Youth and Sport	Menz Mama District Youth training and monitoring officer	0911767128
18	Hasabe Tefera	Female	Menz	Gender	Menz Mama District Gender Expert	0920845638
19	Abera Belete	Male	Menz	Livestock Agency	Menz Gera District Animal Production Expert	0920853861
20	Demise Tsegaye	Male	Menz	TVT and Enterprise/Job Creation	Menz Gera District Awareness Creation Officer	0910862002
21	Melese Getachew	Male	Menz	Gender	Menz Gera District Planning and monitoring expert	0921747771
22	Selomon Hailu	Male	Menz	Youth and Sport	Menz Gera District Youth Group Coordinator	0913244750
23	Mesele Markos	M	Doyogena	Job opportunity creation	Doyogena District-Head	0916072404
24	Markos Obola	M	Doyogena	Cooperative Office	Doyogena District- Coop. establishment head and Expert	0910039083
25	Temesgen Alemu	M	Doyogena	Extension Worker	Small ruminant coordinator	0913745109
26	Birehane Wachamo	F	Doyogena	Women and Children	Doyogena District- Head	0913240427
27	Tesfaye Abiso	M	Doyogena	Areka ARC	TAAT focal at ARC	0916832950
28	Tessema Erchafo	M	Doyogena	Areka ARC	Socioeconomics Researcher	0916105764

*“Personal information including Name, Business Title, Email, Phones, Images and GPS points included in this report have been authorized in writing or verbally by the data subject” J. Wamatu*